

### NOTE FROM THE EDITOR

Bioanalysis Zone is the online home of bioanalysis: we bring together the latest bioanalytical news, research and products in one place, and provide a forum for the community to discuss the development of this fast-moving field. Our mission is to advance the field by increasing subject understanding and the sharing of knowledge to unite the bioanalytical community.

We work collaboratively with international experts to deliver up-to-date, essential research and guidance focusing on the techniques and methods used for the quantitative study of analytes. We do this by providing exclusive content in a variety of easy-to-digest formats including: articles from Bioanalysis; interviews from opinion leaders; informative webinars; Spotlights focusing on bioanalytical 'hot topics'; an Education Zone; a business directory; and annual awards to show recognition of outstanding bioanalytical achievements.

Throughout 2018 we have introduced exciting new features, including our In the Zone series, addressed key bioanalytical issues in our panel discussions and recognized the tremendous work of global researchers through our awards. In partnership with *Bioanalysis* journal, we've explored the challenges of new technology integration in bioanalytical workflows and opened up conversations about the best practices of data sharing.

Looking forward, we will continue to be at the forefront of bioanalysis with exciting new content and features, in line with key advances in the field, providing an authoritative but accessible forum for the modern bioanalyst!

My best wishes,

Naamah Maundrell, Senior Editor

Learn more about Bioanalysis Zone at www.bioanalysis-zone.com

## **BIOANALYSIS ZONE LEADERS 2019**

Melanie Anderson Merck Research Labs

**Chad Briscoe** PRA Health Sciences

Stephanie Cape Covance

Timothy Garrett Fan Jin University of Florida

The Netherlands

Rafael Lucena Hammond University of University of Basel Cordoba Switzerland Spain

Martijn Hilhorst Robert MacNeill Envigo

Covance

Laura Mercolini University of Bologna

Marco Michi Aptuit Italv

James Munday Covance

Pasas-Farmer **BioData Solutions** 

Tim Sangster Charles River

**Chris Smith** 

Elanco

**Eric Woolf** Merck Research Labs

AstraZeneca

Summerfield

**Amanda Wilson** 

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BIOANALYSIS ZONE 2019 MEDIA PACK BIOANALYSIS ZONE 2019 MEDIA PACK

## OUR AUDIENCE (AS OF SEPTEMBER 2018)

ANNUAL PAGE VIEWS

248,422

(September 2017 to September 2018)

**BIOANALYTICAL** CONTACTS

14,000

4

UNIQUE

89,847 (September 2017 to September 2018)

**MEMBERS** 11,000

SOCIAL **FOLLOWERS** 

5101

**AVERAGE PARTICIPANTS** PER WEBINAR

246

ASIA/ **PACIFIC** 15% **AFRICA** 41% PHARMA/BIOTECH 34% ACADEMIC 15% ско/срмо 7 % OTHER (INCLUDING HOSPITAL AND NOT-FOR-PROFIT)

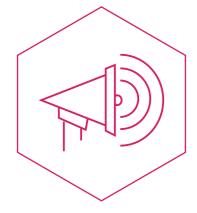
EUROPE 35%

## PACKAGES & OPPORTUNITIES

We believe in creating campaigns that will ensure key exposure to your target audience with a variety of methods and styles of communications to suit all readers. In return, you will benefit from brand awareness, showcasing your key experts and generating leads.

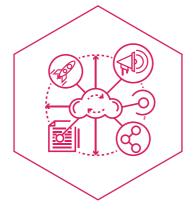
Whether you have a service, product or event to showcase, we will work with you to achieve your goals in 2019 and beyond.





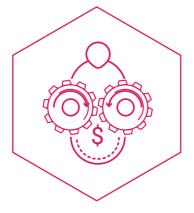
## BRAND AWARENESS

Every company has an interesting story to tell about who they are, what they do and why they do it. This package will promote your company through engaging content and visual marketing.



## THOUGHT LEADERSHIP

We will help you claim your position as an expert and thought leader in the bioanalytical field by giving you the audience and tools to reach the right people.



## LEAD GENERATION

Is your key metric generating leads for your sales teams? By using our expert knowledge to provide you with best practice guidelines, we will generate more leads by making sure you engage end-users.

OPPORTUNITIES	BRAND AWARENESS	THOUGHT LEADERSHIP	LEAD GENERATION
CONTENT			
Webinar	•	•	•
Video production	•	•	
Company profile	•		
Podcast	•	•	
Email blast	•		•
Written interview	•	•	
Commentary	•	•	
Event listing	•		
Print advert	•		
Article	•	•	
ONLINE DISPLAY ADVERTISEMENT			
Header banner on e-bulletin	•		
Footer banner on e-bulletin	•		
Advert on e-bulletin	•		
Leaderboard on Bioanalysis Zone	•		
MPU on Bioanalysis Zone	•		
Interstitial advert (overlay)	•		
PRODUCTS			
Poster	•	•	
Product placement	•		•
Technical note	•	•	
PAID SOCIAL ADVERTISING			
Twitter targeting and boosting	•		•
Facebook targeting and boosting	•		•
LinkedIn targeting and boosting	•		•
YouTube targeting and boosting	•		•
Social media remarketing	•		•

## EDITORIAL CALENDAR

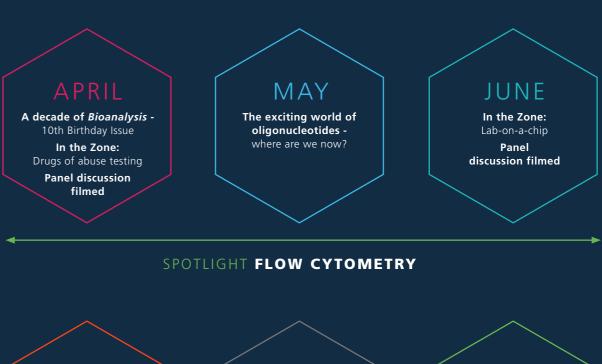
8



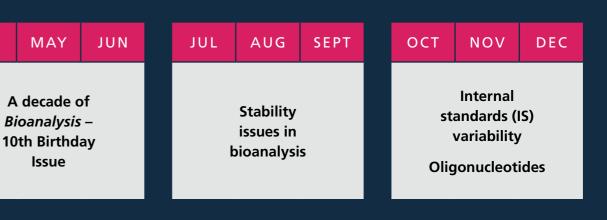












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### SPONSORSHIP OPPORTUNITIES

#### **SPOTLIGHT**

Our Spotlights focus on a hot topic area over a 3-month period on Bioanalysis Zone. All Spotlight content is housed in a dedicated channel and guided by our advisory panel of experts. Show your thought leadership alongside leading KOLs and gain quality leads with the following:

- A SURVEY to identify common dilemmas faced by our audience
- Q&A PANEL DISCUSSION, bringing together leading experts to answer questions from our audience, generating fully validated leads with full contact details of all opt-in registrants
- THEMED NEWSLETTERS, including your news, products and features alongside highly valued editorial content
- Exclusive COMMENTARIES and INTERVIEWS from experts increasing their profile as well as showcasing your products and solutions in an interesting format
- Additional options include: PRODUCT PROFILE, PRODUCT VIDEO, WHITE PAPER, CASE STUDY,
  COMMENTARY, PRESENTATION, INTERVIEW of your choice, ARTICLE from Bioanalysis journal.

Rate card

Full sponsorship £12,000\*

Co-sponsorship £6230\*

\*Limited places available

#### Spotlights include:

Gene therapy, proteomics, flow cytometry, LBA and HRMS in DMPK.

#### IN THE ZONE

This series uses insightful videos, infographics, podcasts and journal articles to cover specific hot topics within bioanalysis showcasing your KOLs and expertise within your specialized areas.

Rate card

£4000

#### In the Zones include:

What do we do with data?, ADCs, drugs of abuse testing, lab-on-a-chip and importance of correct internal standards

### PROMOTE YOUR EXPERTS

#### **ROUNDTABLE**

Network with the top experts in the field in an intimate and exclusive setting. By participating in one of our highly popular roundtables, your expert will be prominently featured in all marketing collateral associated with the event. Promotion will include a video feature and digital publication.

Rate card

£4910

#### **EXPERT INTERVIEW**

Bioanalysis Zone offers a fully comprehensive and flexible content and marketing solution designed to help you achieve your business goals in a professional and meaningful way, aiming to educate and inform the wider bioanalytical community.

- Showcase your specialists' skills and thought-leadership with an expert interview on the Zone
- Popular and concise way to stand out in the bioanalytical field
- Available as text, audio or video.

Rate cards

Video £4160

Audio £2270

Text £1870

#### **ASK THE EXPERTS**

Represent your industry by addressing issues and challenges affecting the bioanalytical community. Take part in a 360° viewpoint with opinions from key players in pharma, biotech, CROs, suppliers and academia.

**Rate card** 

£3580

#### **WEBINAR**

Reach the bioanalytical community with your own online presentation and a Q&A session that supports learning. Choose between live, pre-recorded or hybrid events. Extend your ROI with recording hosted on the site indefinitely.

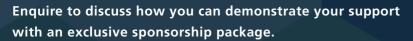
Rate card

£8725

## SPECIAL PROJECTS

# BIOANALYSIS OUTSTANDING CONTRIBUTION AWARD

The Bioanalysis Outstanding Contribution Award (BOSCA) aims to recognize top-level scientists (from industry or academia) who have not only contributed in a technical manner, namely advancing bioanalytical processes and our fundamental knowledge in the field, but also helped move bioanalysis forward and inspired others to attain excellence.





### EVENTS WITH BIOANALYSIS ZONE

The bioanalytical community is doing phenomenal things for medical science and we believe the hard work and achievements of all should be celebrated. In 2019 we will host two evening events in April and November. Thank your clients and show them how much they are appreciated to bringing them to these exclusive events.

Contact d.murray@future-science.com for further details on partnership opportunities



## WHO WE WORK WITH



















































SCIEX









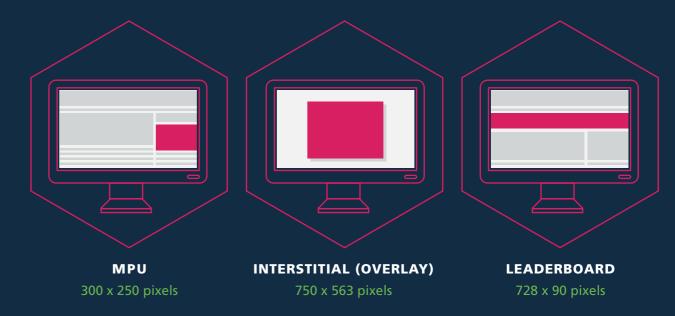
## CONFERENCES

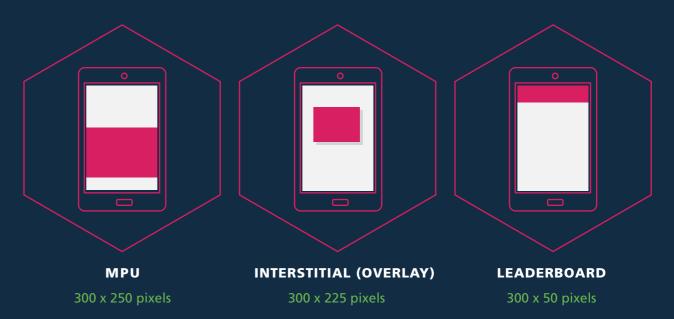
lot of time and money planning your conference attendance and preparing your experts. Let us help you make the most out of your investment and ensure your clients and potential with your KOLs. We also have customers are aware that you are attending, what you are presenting and of course your giveaways.

We understand you have spent a We work in a global industry meaning it's a big deal to have so many peers in the same room at the same time. You can make the most of this opportunity by filming an expert interview opportunities to increase your brand awareness during conference too.

To ensure a successful conference it is important to nurture your prospective leads down the sales funnel. Webinars are one of the effective ways to do this.

## SPECIFICATIONS FOR DISPLAY AD FORMATS





## CONTACT US

#### **BIOANALYSIS ZONE**

#### **Advertising and Sponsorship**

**Dionne Murray**:



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www.bioanalysis-zone.com

#### Social



Twitter: @BioanalysisZone



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LinkedIn: Bioanalysis – the Journal, the Zone



Instagram: Bioanalysis Zone



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